



Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- FSC/PSC Class D302 IT SYSTEMS DEVELOPMENT SERVICES
 - FSC/PSC Class D306 IT SYSTEMS ANALYSIS SERVICES
 - FSC/PSC Class D307 AUTOMATED INFORMATION SYSTEM SVCS
 - FSC/PSC Class D308 PROGRAMMING SERVICES
 - FSC/PSC Class D310 IT BACKUP AND SECURITY SERVICES
 - FSC/PSC Class D311 IT DATA CONVERSION SERVICES
 - FSC/PSC Class D313 IT AND TELECOM CAD/CM
 - FSC/PSC Class D316 TELECOMMUNICATION NETWORK MGMT SVCS
 - IT Network Management Services -FSC/PSC Class D317 AUTO NEWS, DATA & OTHER SVCS
 - Creation/Retrieval of IT Related Data Services
 - Creation/Retrieval of Other Information Services
 - FSC/PSC Class D399 OTHER IT & TELECOMMUNICATIONS SVCS
- Other Information Technology Services, Not Elsewhere Classified, Public Key Infrastructure (PKI) Professional Services to support implementation and integration for ordering activities' applications, PIV Integration Products and Services

BlackSpoke LLC
316 N. Edgewood St
Arlington, VA 22201
Office: 703-346-3880
Fax: 855-202-9327

Contract Number: GS-35F-381CA
Period Covered by Contract: 06/25/2015-06/24/2020
General Services Administration
Federal Acquisition Service

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.
Contract period

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Customer Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Description
132-51	IT Professional Services

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**
- 2. Maximum Order:** \$500,000.00
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area):** Domestic and Overseas
- 5. Point(s) of production (city, county, and state or foreign country):** N/A
- 6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted).
- 7. Quantity discounts:** .5% at volume of \$500,000.00
- 8. Prompt payment terms:** Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will not accept over the micropurchase threshold
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order and shall deliver or perform services in accordance with the terms negotiated in an agency’s order.
- 11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor

12. **F.O.B Points(s):** Destination

13a. **Ordering Address(es):**

BlackSpoke LLC
316 N. Edgewood St
Arlington, VA 22201
Office: 703-346-3880
Fax: 855-202-9327

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. **Payment address(es):**

BlackSpoke LLC
316 N. Edgewood St
Arlington, VA 22201
Office: 703-346-3880
Fax: 855-202-9327

15. **Warranty provision.:** Contractor's standard commercial warranty.

16. **Export Packing Charges (if applicable):** N/A

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor

18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

19. **Terms and conditions of installation (if applicable):** N/A

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

20a. **Terms and conditions for any other services (if applicable):** N/A

21. **List of service and distribution points (if applicable):** N/A

22. **List of participating dealers (if applicable):** N/A

23. **Preventive maintenance (if applicable):** N/A

24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A

24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at:** www.Section508.gov/.

25. **Data Universal Numbering System (DUNS) number:** 968248679

26. **Notification regarding registration in the System for Award Management (SAM) Database:** Registered

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is

performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services—Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection—Time-and-Materials and Labor-Hour (MAY 2001) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-

Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

LABOR CATEGORY DESCRIPTIONS (132-51)

Labor Category	Functional Responsibility	Education	Years Experience
Chief Engineer	Exhibits an exceptional degree of ingenuity, creativity, and resourcefulness. Applies and/or develops highly advanced technical technologies, scientific principles, theories and concepts. Viewed as expert within the field. Develops information that extends knowledge in a given field. Information may form the basis of newly developed concepts, theories, and products. Often acts independently to uncover and resolve issues associated with the development and implementation of operational programs. Plans R & D programs and recommends technological application programs to accomplish long-range objectives. Work is checked only to the effectiveness of results obtained, typically requiring a long-term perspective. Virtually self-supervisory.	Masters	12
Engineer	Limited use and/or application of technical principles, theories, and concepts. Develops solutions to routine technical problems of limited scope. Work is closely supervised. Follows specific, detailed instructions.	Bachelors	0
Functional Subject Matter Expert	Analyzes user needs to determine functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Develops corporate/enterprise level policies, procedures and directives. Recommends network and technology architecture. Provides top level technical management and development in a particular discipline. Identifies resources required for each task. Some examples of a Functional Expert may include, but is not limited to: intrusion detection expert, network penetration engineer, senior technology management engineer, counter-intelligence analyst, and computer forensics expert.	Masters	14
Lead Engineer	Is expected to manage and lead junior engineers and program employees. Applies extensive technical expertise, and has full knowledge of other related disciplines. Develops technical solutions to complex problems which require the regular use of ingenuity and creativity. Work is performed without appreciable direction. Exercised considerable latitude in determining technical objectives of assignment. Completed work is reviewed from a relatively long-term perspective, for desired results.	Bachelors	6
Principal Engineer	Complete understanding and wide application of technical principle, theories, and concepts in the field. General knowledge of other related disciplines. Provides technical solutions to a wide range of difficult problems. Solutions are imaginative, thorough, and practicable, and consistent with organization objectives. Works under only general direction. Independently determines and develops approach to solutions. Work is reviewed upon completion	Bachelors	5

	for adequacy in meeting objectives.		
Network Specialist Senior	The Network Specialist Senior has the knowledge and experience architecting and configuring Commercial Off The Shelf (COTS) Network Management solutions for Government applications. Typically has knowledge of one or more flavors of Unix and leading hardware vendors' products on which the Network Management platform would run. Capable of working, with supervision, on specific aspects of network management engineering.	Bachelors	4
Senior Engineer	Applies extensive technical expertise, and has full knowledge of other related disciplines. Develops technical solutions to complex problems which require the regular use of ingenuity and creativity. Work is performed without appreciable direction. Exercised considerable latitude in determining technical objectives of assignment. Completed work is reviewed from a relatively long-term perspective, for desired results.	Bachelors	2
Senior Lead Engineer	Applies advanced technical principles, theories, and concepts. Contributes to the development of new principles and concepts. Works on unusually complex technical problems and provides solutions which are highly innovative and ingenious. Works under consultative direction toward predetermined long-range goals and objectives. Assignments are often self-initiated. Determines and pursues courses of action necessary to obtain desired results. Work checked through consultation and agreement with others rather than by formal review of superior.	Bachelors	10
Subject Matter Expert	May be responsible for serving as facilitator for Integrated Product Team, defining/ameliorating the policies and procedures of an organization, process or program. Utilize their specialization and subject matter knowhow to assist the business analysts and Project Managers in defining the Software Requirement Specifications and Business Process Documents and assist the System Architect in developing the system architecture. Also can assist the testing team in integrated system testing to ensure that the system is working under various conditions/scenarios critical for the program or the application.	Bachelors	10

Chief Enterprise Architect II	<p>The CEA II will develop enterprise-wide technology standards & Publish Enterprise Architecture. Coordinates and formulates the IT strategy through interaction with all information technology functions and affected business units. Will define and continue to update the architectural model and standards across all company architectural domains. Preserves the current state and future state architectural models, keeping them up-to-date and relevant for active technology portfolio management.</p>	Bachelors	5
Chief Enterprise Architect III	<p>The CEA III will develop enterprise-wide technology standards & Publish Enterprise Architecture. Coordinates and formulates the IT strategy through interaction with all information technology functions and affected business units. Will define and continue to update the architectural model and standards across all company architectural domains. Preserves the current state and future state architectural models, keeping them up-to-date and relevant for active technology portfolio management. Define enterprise architecture strategy and standards. The CEA III is expected to architect, design, develop & deliver production-ready technical solutions/services/specifications to speed-to-market new capabilities leveraging XP and other agile development methodologies.</p>	Bachelors	6
Chief Enterprise Architect IV	<p>The CEA IV is expected to supervise and manage lower level CEA's per project. the CEA IV will develop enterprise-wide technology standards & Publish Enterprise Architecture. Coordinates and formulates the IT strategy through interaction with all information technology functions and affected business units. Will define and continue to update the architectural model and standards across all company architectural domains. Preserves the current state and future state architectural models, keeping them up-to-date and relevant for active technology portfolio management. Define enterprise architecture strategy and standards. The CEA III is expected to architect, design, develop & deliver production-ready technical solutions/services/specifications to speed-to-market new capabilities leveraging XP and other agile development methodologies.</p>	Bachelors	8

**LABOR CATEGORY RATES (132-51)- GSA SCHEDULE CONTRACT INFORMATION TECHNOLOGY
(IT) SERVICES (All rates below include IFF)**

SIN	LCAT	June 25-2015- June 24/ 2016	June 25- 2016- June 24/ 2017	June 25- 2017- June 24/ 2018	June 25- 2018- June 24/ 2019	June 25- 2019- June 24/ 2020
132-51	Chief Engineer	\$ 174.11	\$ 177.41	\$ 180.78	\$ 184.22	\$ 187.72
132-51	Engineer	\$ 78.35	\$ 79.84	\$ 81.35	\$ 82.90	\$ 84.47
132-51	Functional Subject Matter Expert A	\$ 201.19	\$ 205.01	\$ 208.91	\$ 212.88	\$ 216.92
132-51	Lead Engineer	\$ 117.04	\$ 119.26	\$ 121.53	\$ 123.84	\$ 126.19
132-51	Principal Engineer	\$ 105.43	\$ 107.43	\$ 109.48	\$ 111.56	\$ 113.67
132-51	Network Specialist Senior	\$ 108.57	\$ 110.64	\$ 112.74	\$ 114.88	\$ 117.06
132-51	Senior Engineer	\$ 92.86	\$ 94.62	\$ 96.42	\$ 98.25	\$ 100.12
132-51	Senior Lead Engineer	\$ 164.43	\$ 167.56	\$ 170.74	\$ 173.99	\$ 177.29
132-51	Subject Matter Expert	\$ 167.06	\$ 170.24	\$ 173.47	\$ 176.77	\$ 180.13
132-51	Chief Enterprise Architect II	\$ 120.66	\$ 122.96	\$ 125.29	\$ 127.67	\$ 130.10
132-51	Chief Enterprise Architect III	\$ 127.03	\$ 129.44	\$ 131.90	\$ 134.41	\$ 136.96
132-51	Chief Enterprise Architect IV	\$ 152.82	\$ 155.72	\$ 158.68	\$ 161.69	\$ 164.77

SECTION 5: EDUCATION / EXPERIENCE SUBSTITUTIONS

It is the policy of Blackspoke to hire the most capable employees for all positions. In some instances, education and experience may be substituted interchangeably in order to meet the goals of hiring the best individual for the position. The following relevant education and experience substitutions may be accepted by Blackspoke :

Degree	Experience Equivalence	Other Equivalence
Associate's	2 years relevant experience	Vocational or technical training in work-related field
Bachelor's	Associate's degree + 2 years relevant experience, or 4 years relevant experience	Professional certification

Master's	Bachelor's + 2 years relevant experience, or Associate's + 4 years relevant experience	
Doctorate	Master's + 2 years relevant experience, or Bachelor's + 4 years relevant experience	

**USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION
PROCUREMENTPROGRAMS**

PREAMBLE

MERCATUR provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact us at: